

**Northwest Florida Beaches International Airport  
Annual Budget  
Fiscal Year Ending September 30, 2018**

	<b>FY18 Approved Budget</b>
<b>Operating Revenues</b>	
<b>Airlines</b>	
Airline Landing Fees	\$ 3,109,658
Cargo Airline Landing Fees	17,939
Terminal Rentals & Common Use	<u>1,954,188</u>
Total Airline Revenue	<u>5,081,785</u>
<b>Car Rentals</b>	
Concession Fees	2,115,932
Facility Income from CFCs	<u>1,505,368</u>
Total Car Rental Revenue	<u>3,621,300</u>
<b>Terminal Complex</b>	
Parking	2,748,348
Ground Transportation Fees	84,800
Advertising Concession	120,109
Retail Merchandise Concession	89,278
Food & Beverage Concession	252,293
Terminal Rental Revenue	<u>130,877</u>
Total Terminal Complex Revenue	<u>3,425,705</u>
<b>General Aviation</b>	
Fixed Base Operator Rents	264,112
Fuel Flowage Fees	44,344
Hangar Rentals	<u>337,939</u>
Total General Aviation Revenue	<u>646,395</u>
<b>Other Revenue</b>	
Other Tenants/Miscellaneous	58,713
Interest Income Revenue Accts	5,909
Fuel Farm	139,714
Cargo Building	<u>9,840</u>
Total Other Revenue	<u>214,176</u>
<b>Total Operating Revenues</b>	<b><u>12,989,361</u></b>
<b>Operating Expenses</b>	
<b>Personnel Expense</b>	
Salaries and Wages	2,479,950
Overtime	84,524
FICA Contributions	192,476
Group Insurance	510,355
Retirement	252,390
Worker's Compensation Insurance	75,000
Other Personnel Expense	<u>7,500</u>
Total Personnel Expense	<u>3,602,195</u>

**Northwest Florida Beaches International Airport  
Annual Budget  
Fiscal Year Ending September 30, 2018**

	<b>FY18</b>
	<b>Approved Budget</b>
<b>General Operating Expenses</b>	
Airfield and Grounds	\$ 254,675
Bank Charges	57,800
Business Meetings and Events	8,500
Computer Services	267,000
Computer Supplies and Software	27,550
Dues, Licenses, Publications, Training	70,675
Elevator and Escalator Services	50,000
Financial Consulting Services	68,000
Insurance - Building and Contents	75,111
Insurance - Liability	62,752
Janitorial Service and Supplies	660,256
Legal Services	85,000
Loading Bridge Contract and Parts	337,000
Machinery and Equipment	15,400
Marketing and Advertising	250,000
Miscellaneous Supplies	13,700
Office Services and Supplies	32,100
Parking Lot Management	422,800
Professional Services	289,700
Radio Equipment	17,500
Safety and Security	91,700
Small Tools and Equipment	12,500
Terminal / Facility Services and Supplies	169,700
Travel and Conferences	33,484
Uniforms	19,450
Utilities - Electricity	675,000
Utilities - Telephone	25,120
Utilities - Water and Sewer	161,500
Vehicles, Oil, Tires, Fuel	60,647
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Total General Operating Expenses	4,314,620
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<b>Total Operating Expenses</b>	<b>7,916,815</b>
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<b>Excess Operating Revenues (Expenses)</b>	<b>\$ 5,072,546</b>
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**Northwest Florida Beaches International Airport  
Staffing Levels  
Fiscal Year Ending September 30, 2018**

<b>Description</b>	<b>FY 2018 Approved Budget</b>
Executive Director	1
Deputy Executive Director	1
Director of Finance & Administration	1
Manager of Finance & Administration	1
Accountant	1
Executive Assistant	1
Systems Technician	1
Operations Coordinator	1
Chief of Police	1
Deputy Chief of Police	1
Lieutenant	1
Sergeant	2
Police Officer	10
Administrative Clerk	1
AOC Supervisor	1
AOC Coordinator	4
Fire Chief	1
Assistant Fire Chief	1
ARFF Officers	3
ARFF Firefighters	9
Maintenance Manager	1
Assistant Maintenance Manager	1
Maintenance Supervisor	1
Maintenance Worker II	4
Maintenance Worker I	7
Seasonal Maintenance Workers (FTE)	2
<b>Totals</b>	<b>59</b>

**Northwest Florida Beaches International Airport  
Capital Development Program FY 2018**

**CAPITAL PROJECTS**

<u>Project Title</u>	<u>FAA Funds</u>	<u>FDOT Funds</u>	<u>FEMA Funds</u>	<u>SERT Funds</u>	<u>Airport Funds</u>	<u>Total Cost</u>
Passenger Boarding Bridge - Gate 3	\$ 637,394				\$ 70,821	\$ 708,215
Environmental Mitigation	\$ 418,397				\$ 46,489	\$ 464,886
Exit Lane Improvements	\$ 222,927	\$ 134,000			\$ 145,184	\$ 502,111
Security System Upgrade	\$ 1,274,850	\$ 272,300			\$ 413,950	\$ 1,961,100
Airfield Lighting System Power Transfer	\$ 189,479				\$ 21,053	\$ 210,532
Aircraft Parking Ramp		\$ 911,077			\$ 911,077	\$ 1,822,154
Extend Airport Infrastructure		\$ 100,000			\$ 100,000	\$ 200,000
Terminal Ramp Rehabilitation Design	\$ 31,221	\$ 1,735			\$ 28,445	\$ 61,400
Stucco Wall Coating					\$ 58,000	\$ 58,000
Parking Ramp - Phase 1		\$ 64,222			\$ 64,222	\$ 128,444
Aircraft Parking Apron		\$ 800,000			\$ 800,000	\$ 1,600,000
Crosswalk Improvement		\$ 50,000			\$ 50,000	\$ 100,000
Storm Damage Repairs - FEMA			\$ 5,250,000	\$ 875,000	\$ 875,000	\$ 7,000,000
<b>Total</b>	<b>\$ 2,774,268</b>	<b>\$ 2,333,334</b>	<b>\$ 5,250,000</b>	<b>\$ 875,000</b>	<b>\$ 3,584,240</b>	<b>\$ 14,816,842</b>

**CAPITAL EQUIPMENT**

<u>Description of Asset</u>	<u>New/Replace</u>	<u>Quantity</u>	<u>Price Each</u>	<u>CFC Funds</u>	<u>Airport Funds</u>
Utility AWD Vehicle w/Equipment	Replacement	1	\$ 31,000		\$ 31,000
SCBA Units (year 2 of 5 year program)	Replacement	2	\$ 6,750		\$ 13,500
Dry Chemical Hose Reel*	Replacement	1	\$ 1,750		\$ 1,750
Tires for Rescue #4	Replacement	4	\$ 3,280		\$ 13,120
Command Vehicle w/ Equipment	Replacement	1	\$ 30,500		\$ 30,500
Baggage Make-up Dry Pipe System	Replacement	1	\$ 18,000		\$ 18,000
Trailer	Replacement	1	\$ 2,700		\$ 2,700
FOD Blower	New	1	\$ 13,073		\$ 13,073
Pick-up Truck	Replacement	1	\$ 26,000		\$ 26,000
Zero Turn Mower	Replacement	1	\$ 9,000		\$ 9,000
Batwing Mower	Replacement	1	\$ 18,000		\$ 18,000
Terminal Carpet Replacement	Replacement	1	\$ 13,800		\$ 13,800
Vehicle Lifts	Replacement	5	\$ 3,100	\$ 15,500	
TVs for Terminal*	Replacement	10	\$ 800		\$ 8,000
Utility Vehicle	Replacement	1	\$ 19,000		\$ 19,000
<b>Total</b>				<b>\$ 15,500</b>	<b>\$ 217,443</b>

\* Items will be expensed.