# **Engineering Services RFQ Q&A's**

## Questions via info@pcairport.com

Submitted by: Joe Di Stefano, Tierra, Inc., Dec. 3, 2020

Q: Can I get a listing of attendees for the virtual meeting that was held for this project earlier today?

## **A: ECP Airport Staff Present:**

Parker McClellan, Executive Director

Richard McConnell, Deputy Executive Director

Kathy Gilmore, Executive Assistant

#### **Zoom Attendees:**

David Scruggs, ZHA

Laura Saunders, Maser Consulting

Mark Kistler, Michael Baker International

Justin Edwards, Infrastructure Consulting & Engineering (ICE)

Kelly Darby-Asher, Fitzgerald Collaborative

Shanna Miller, Fitzgerald Collaborative

Submitted by: ZHA, Dec. 3, 2020

**Q:** Are there any good photos of the recent ECP construction projects that are publicly available?

**A:** Photos of the Terminal Expansion and Transient Apron/Taxiway E1 have been posted on our website. https://www.iflybeaches.com/ecp-construction-project-photos-2020

Submitted by: Job Gammons, P.E., James Moore Engineering, Dec. 8, 2020

**Q:** How will firms be evaluated under this RFQ for being a certified minority business? for example, will points be given. per CCNA 287.055 under paragraph Competitive Selection subparagraph (b) being minority business enterprise is a factor in the evaluation process.

**A:** All firms submitting a response to this RFQ will be evaluated. Evaluation criteria can be found in section C. – Evaluation Criteria in the RFQ document, which includes DBE participation.

**Q:** To clarify how many firms will be selected under this procurement? Per CCNA 287.055 under Competitive Selection paragraph (b) of Competitive Selection states no fewer than three firms shall be selected.

A: Please refer to the RFQ document - II. INSTRUCTIONS FOR REQUEST FOR QUALIFICATIONS ("RFQ") SUBMISSION, Section I.

**Q:** Per CCNA 287.055 under paragraph Competitive Selection subparagraph (b) address the volume of work previously awarded to each firm by the agency, with the object of effecting an equitable distribution of contracts among qualified firms. If a firm has a history of performing work at the Airport will that firm have an advantage over a qualified Firm who never perform

## work at Airport?

A: Evaluation criteria can be found in section C. — Evaluation Criteria in the RFQ document.

Whether a firm has history of performing work at the Airport or does not have a history of performing work at the Airport is not an evaluation criterion stated by the RFQ, but the evaluators could consider past positive or negative experiences with work performed for the Airport as those experiences relate to the selection criteria. Also, it is notable that the statute's reference to "volume of work previously awarded to each firm by the agency" and "the object of effecting an equitable distribution of contracts among qualified firms" is qualified by the principle of selecting the most highly qualified firms. Consequently, since the Airport intends to hire one firm and that firm must be the most qualified, these factors are unlikely to be significant during the evaluation.

**Q:** Will the volume of work previously awarded to a firm that has a history of performing work at the Airport be an evaluation factor when selecting a firm?

A: Evaluation criteria can be found in section C. – Evaluation Criteria in the RFQ document. Also, see the response above to question 3.

**Q:** If the Firm or Firms selected who's not a Disadvantage Enterprise "DBE" who will be responsible for making sure goals are met for projects that that have a federal funded grant? **A:** The Airport follows requirements for compliance with federal regulations.

**Q:** How can local qualified "DBE" firms in the Airport market area (who would like an opportunity to perform work at the Airport) reach out to Firms that may be applying for this contract?

**A:** The Airport does not have a list of potential respondents to the RFQ and therefore cannot provide that information. Most large engineering firms with offices in northwest Florida could potentially pursue this contract and we encourage all DBE firms with relevant knowledge and skills to contact any of them regarding the DBE's interest in this contract.

**Q:** Can the Airport Authority provide a list of firms who was present at the non- mandatory zoom conference?

**A:** Please see iflybeaches.com for attendee list.

**Q:** Will a Veteran Own Firm or Service-Connected Veteran Own firm be given consideration in the evaluation process for this contract?

A: All firms submitting a response to the RFQ will be evaluated. Also, please see Exhibit 3, Section 18 to the Sample Contract, which is available on the Airport's website, for further details regarding veteran's preference.

Q: Was the local Minority Chamber notified of this "RFQ"?

A: Yes

Q: Page 32 of the RFQ indicates Other Socially and Economically Disadvantage Subcontractors withing the DBE group OSE's, how can "DBE's from this group who are qualified available and willing to work make themselves known to the Prime Firm's applying for this Contract?

A: The Airport does not have a list of potential respondents to the RFQ and therefore cannot provide that information.

**Q:** Can a "DBE" Firm who's from Other Socially and Economically "OSE" group as describe on page 32 of this procurement be considered as a prime consultant for this contract? **A:** Yes

**Q:** According to the Breakdown by Ethnicity & Gender from 2017 to 2019 that was provided by the Airport Authority and obtain "via" a local Minority Chamber, OSE's Black American, Hispanic American, and Native American received \$0 dollars over the 3-year period, will these groups who own a "DBE" have an opportunity to be considered for work under this contract?

A: All firms submitting a response to this RFQ will be evaluated. Evaluation criteria can be found in section C. – Evaluation Criteria in the RFQ document.

**Q:** Does the Prime Consultant have to show on page 32 of this RFQ all DBE's and/or MBE's they intend to use under this procurement?

A: This information is required as instructed on Required Form #10.

**Q:** If a Prime Consultant or Contractor indicate that they intend to use a particular DBE Firm (on page 32 of this RFQ), if they decide to use a different firm after this contract is awarded will that be considered a violation? In some markets there's talk of Prime Consultants and/or Contractors renege on their agreements with "DBE" after a Contract is awarded. Some call this a bait and switch tactic.

A: Please see Article 14 of the Sample Contract on the Airport's website regarding subconsultants.

Q: If a qualified Disadvantage Business Enterprise "DBE" reach out to a Prime Consultant by phone, email etc: and gets no response and that Prime Consultant submits a Good Faith Affidavit indicating they were not able to locate a "DBE" is this considered a violation of 49 CFR part 26?

A: Information submitted in any RFQ response will be reviewed and evaluated and DBE participation will be considered when responses are evaluated

**Q:** When will information be available to the public whether a Prime Firm use a Good Faith Affidavit for this RFQ? I would think since there's qualified "DBE's" in this market area, a Good Faith affidavit shouldn't have merits if a "DBE" have not been contacted.

**A:** <u>Information received from respondents will be available after the submission date via public records request.</u>

**Q:** If a Disadvantage Business Enterprise "DBE" haven't had an opportunity to perform work at an Airport Authority but have personnel that have experience designing Airfield related systems that are similar scope and magnitude for Agency such as for the military will that experience be considered under this RFQ or will it be discounted because it wasn't perform for a Commercial Airport Authority? For example, A person on the "DBE" staff have a history of performing runway and taxi-way lighting design, emergency power system design serving Air Traffic Control Tower and other Air Field Operations.

**A:** All firms submitting a response to this RFQ will be evaluated. Evaluation criteria can be found in section C. – Evaluation Criteria in the RFQ document. Non-commercial experience, such as military experience, will be considered during the evaluation of responses.

Q: It's my understanding "ZHA" is the General Engineering consultant for the Airport Authority and another company is doing the Master Plan Update, will the Firm or Firms selected under this "RFQ" be considered an additional Consultant to "ZHA" and/or the Airport Authority?

A: The selected firm will be under contract directly with the Airport Authority. This RFQ is for the services that ZHA is performing currently.

## Received 12/10/2020:

**Q:** From this morning's walk thru meeting at the Airport how can I make aware to Prime Consultants the contact information below for two Electrical, Mechanical, Plumbing and Fire Protection Engineering Firms who are a Disadvantage Business Enterprises "DBE's" that are interested in being on a Prime Consutant Team? See correct phone number below for "JAMAA", it's different than what was provided on the Business card.

James & Moore and Associates, LLC

**Electrical Engineers** 

653 West 23rd Street, Suite 307

Panama City, Florida 32405

Phone 850-902-7301

Emerc Engineering, LLC

1704 Beechwood Circle North

Tallahassee, Fla 32401

Phone 850-264-4940

A: The Airport does not have a list of potential respondents to this RFQ and therefore cannot provide that information for this RFQ. A good way to encourage firms to consider James & Moore and Associates, LLC and Emerc Engineering, LLC for projects more generally would be to ensure that those firms are included on the Florida DBE directory available at <a href="https://fdotxwp02.dot.state.fl.us/EqualOpportunityOfficeBusinessDirectory/">https://fdotxwp02.dot.state.fl.us/EqualOpportunityOfficeBusinessDirectory/</a>. This directory is referenced by the Airport's DBE policy and is a resource that prime contractors may consult to locate DBE firms.

Q: In the current Prime Consultant contract what were the Engineering discipline Firms use to meet "DBE" goals if any when the contract was originally awarded?

A: AVCON, Inc.

**Q:** Have there been a history of any Electrical, Mechanical, Plumbing, and Fire Protection "DBE" firm's use for Engineering Services at the Airport?

A: Yes. Services have been provided by AVCON, Inc. and Ecological Resource Consultants Inc.