

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
FY 2022 OPERATING AND CAPITAL BUDGET  
COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

<b><u>Operating Revenues</u></b>	<b><u>FY20 Approved Budget</u></b>	<b><u>FY21 Approved Budget</u></b>	<b><u>FY22 Approved Budget</u></b>
<b>Airlines</b>			
Airline Landing Fees	\$ 3,416,716	\$ 2,301,696	\$ 2,627,752
Cargo Airline Landing Fees	19,002	12,591	14,500
Terminal Rentals & Common Use	2,566,396	2,440,533	2,742,557
<b>Total Airline Revenue</b>	<b>\$ 6,002,114</b>	<b>\$ 4,754,820</b>	<b>\$ 5,384,809</b>
<b>Car Rentals</b>			
Concession Fee	\$ 3,198,797	\$ 2,078,032	\$ 3,200,000
Customer Facility Charge	1,525,636	1,514,071	1,526,881
<b>Total Car Rental</b>	<b>\$ 4,724,433</b>	<b>\$ 3,592,103</b>	<b>\$ 4,726,881</b>
<b>Terminal Complex</b>			
Parking	\$ 3,786,012	\$ 2,083,926	\$ 2,995,000
Ground Transportation Fees	131,141	62,203	94,500
Advertising Concession	90,574	75,000	75,000
Retail Merchandise Concession	126,334	66,692	115,000
Food & Beverage Concession	406,116	238,222	483,750
Terminal Rental Revenue	122,746	190,480	192,263
<b>Total Terminal Complex Revenues</b>	<b>\$ 4,662,923</b>	<b>\$ 2,716,523</b>	<b>\$ 3,955,513</b>
<b>General Aviation</b>			
Fixed Base Operator Rents	\$ 344,341	\$ 351,071	\$ 433,066
Fuel Flowage Fees	63,421	55,862	75,000
Hangar Rentals	354,878	402,287	406,480
<b>Total General Aviation Revenue</b>	<b>\$ 762,640</b>	<b>\$ 809,220</b>	<b>\$ 914,545</b>
<b>Other Revenue</b>			
Other Tenants/Miscellaneous	\$ 49,450	\$ 47,759	\$ 34,513
Interest Income	6,668	5,860	4,869
Fuel Farm	139,714	139,714	139,714
Cargo Building	6,000	28,284	54,156
<b>Total Other Revenue</b>	<b>\$ 201,832</b>	<b>\$ 221,617</b>	<b>\$ 233,253</b>
<b>Total Operating Revenues</b>	<b>\$ 16,353,942</b>	<b>\$ 12,094,282</b>	<b>\$ 15,215,002</b>
<b><u>Operating Expenses</u></b>			
<b>Personnel Expense</b>			
Salaries and Wages	\$ 3,063,377	3,418,071	3,856,141
Overtime	93,694	96,528	106,346
FICA Contributions	237,467	264,810	298,717
Group Insurance	573,324	595,020	764,875
Retirement	313,319	349,156	393,410
Worker's Compensation Insurance	83,000	103,481	130,000
Other Personnel Expense	7,000	33,535	37,500
<b>Total Personnel Expense</b>	<b>\$ 4,371,181</b>	<b>\$ 4,860,601</b>	<b>\$ 5,586,988</b>

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COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

	<b>FY20 Approved Budget</b>	<b>FY21 Approved Budget</b>	<b>FY22 Approved Budget</b>
<b>General Operating Expenses</b>			
Airfield and Grounds	\$ 239,250	147,300	133,200
Bad Debt Expense	2,000	59,500	60,500
Bank Charges	53,000	2,000	2,000
Business Meetings and Events	11,500	7,000	7,000
Computer Services	161,383	170,000	190,752
Computer Supplies and Software	40,150	42,450	42,950
Dues, Licenses, Publications, Training	81,327	95,480	83,985
Elevator and Escalator Services	50,000	50,000	55,000
Financial Consulting Services	64,000	64,300	65,285
Insurance - Building and Contents	95,749	119,086	144,292
Insurance - Liability	79,797	93,178	110,750
Janitorial Service and Supplies	786,560	748,181	875,328
Legal Services	85,000	60,000	60,000
Loading Bridge Contract and Parts	366,360	389,000	440,000
Machinery and Equipment	20,400	27,820	28,500
Marketing and Advertising	275,000	275,000	300,000
Miscellaneous Supplies	9,900	6,500	5,850
Office Services and Supplies	31,735	27,898	29,000
Parking Lot Management	467,922	431,055	570,212
Professional Services	264,000	268,000	269,000
Radio Equipment	10,056	10,216	12,204
Safety and Security	33,700	32,500	32,500
Small Tools and Equipment	11,800	11,600	11,600
Terminal / Facility Services and Supplies	217,000	212,617	263,000
Travel and Conferences	33,700	19,840	28,210
Uniforms	21,300	16,650	18,100
Utilities - Electricity	695,000	640,000	707,429
Utilities - Telephone	25,500	28,000	40,593
Utilities - Water and Sewer	206,000	216,000	212,657
Vehicles, Oil, Tires, Fuel	66,000	54,900	73,000
<b>Total General Operating Expenses</b>	<b>\$ 4,505,089</b>	<b>\$ 4,326,071</b>	<b>\$ 4,872,897</b>
<b>Total Operating Expenses</b>	<b>\$ 8,876,270</b>	<b>\$ 9,186,672</b>	<b>\$ 10,459,885</b>
<b>Excess Operating Revenues (Expenses) Before Settlement and Revenue Sharing</b>	<b>\$ 7,477,672</b>	<b>\$ 2,907,610</b>	<b>\$ 4,755,116</b>
<b>Total Settlement and Revenue Sharing</b>	<b>\$ (2,475,443)</b>	<b>\$ (272,870)</b>	<b>\$ (1,581,835)</b>
<b>Excess Operating Revenues (Expenses) After Settlement and Revenue Sharing</b>	<b>\$ 5,002,229</b>	<b>\$ 2,634,741</b>	<b>\$ 3,173,281</b>

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
FY 2022 OPERATING AND CAPITAL BUDGET  
STAFFING LEVELS**

<b>Description</b>	<b>FY 2020 Approved Budget</b>	<b>FY 2021 Approved Budget</b>	<b>FY 2022 Approved Budget</b>
Executive Director	1	1	1
Deputy Executive Director	1	1	1
Director of Finance & Administration	1	1	1
Manager of Finance & Administration	1	1	1
Airport Planner/Special Projects	1	1	1
Accountant I	1	1	1
Manager of Contracts & Administration	0	0	1
Executive Assistant	1	1	1
Systems Administrator - IT	1	1	1
Systems Technician - IT	1	1	1
Operations Coordinator	1	1	1
Operations Agent	2	2	3
Chief of Police	1	1	1
Deputy Chief of Police	1	1	1
Police Lieutenant	1	1	1
Police Sergeant	2	2	2
Police Officer	10	10	12
Police Administrative Clerk	1	1	1
Airport Operations Center Supervisor	1	1	1
Airport Operations Center Specialist	4	4	4
Airport Operations Center Technician	1	1	1
Fire Chief	1	1	1
Deputy Fire Chief	1	1	1
Fire Captain - Training	0	0	1
ARFF Lieutenant	3	3	3
ARFF Firefighter	9	9	9
Maintenance Manager	1	1	1
Assistant Maintenance Manager	1	1	1
Maintenance Administrative Clerk	1	1	1
Maintenance Worker I	7	7	7
Maintenance Worker II	4	4	4
Maintenance III	1	1	2
Seasonal Maintenance Workers (FTE)	1	1	1
<b>Totals</b>	<b>64</b>	<b>64</b>	<b>70</b>

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
PAY RANGE EFFECTIVE 10/01/2021**

<u>Position Title</u>	<u>Grade</u>	<u>Minimum</u>	<u>Midpoint</u>
Seasonal Worker	N/A	\$ 11.62	
Maintenance Worker I	100	\$ 27,463.80	\$ 35,016.35
Administrative Clerk	120	\$ 32,033.78	\$ 40,843.06
Airport Operations Center Specialist	120	\$ 32,033.78	\$ 40,843.06
Accountant I	130	\$ 34,596.48	\$ 44,110.51
Maintenance Worker II	130	\$ 34,596.48	\$ 44,110.51
Firefighter	140	\$ 37,364.19	\$ 47,639.35
AOC Technician	140	\$ 37,364.19	\$ 47,639.35
Operations Agent	140	\$ 37,364.19	\$ 47,639.35
Administrative Coordinator	150	\$ 40,353.33	\$ 51,450.50
Executive Assistant	150	\$ 40,353.33	\$ 51,450.50
Police Officer	150	\$ 40,353.33	\$ 51,450.50
Airport Operations Center Supervisor	160	\$ 43,581.60	\$ 55,566.53
Maintenance Worker III	160	\$ 43,581.60	\$ 55,566.53
Systems Technician	160	\$ 43,581.60	\$ 55,566.53
Operations Coordinator	170	\$ 47,068.13	\$ 54,730.36
Police Sergeant	170	\$ 47,068.13	\$ 54,730.36
Fire Lieutenant	180	\$ 50,833.58	\$ 64,812.81
Systems Administrator	180	\$ 50,833.58	\$ 64,812.81
Assistant Maintenance Manager	180	\$ 50,833.58	\$ 64,812.81
Police Lieutenant	190	\$ 54,900.26	\$ 69,997.83
Fire Captain - Training	190	\$ 54,900.26	\$ 69,997.83
Manager of Contracts & Administration	210	\$ 64,035.66	\$ 81,645.47
Deputy Fire Chief	210	\$ 64,035.66	\$ 81,645.47
Deputy Chief of Police	210	\$ 64,035.66	\$ 81,645.47
Maintenance Manager	210	\$ 64,035.66	\$ 81,645.47
Manager of Finance & Administration	220	\$ 69,158.52	\$ 88,177.11
Airport Planner/Special Projects	220	\$ 69,158.52	\$ 88,177.11
Fire Chief	230	\$ 74,691.21	\$ 95,231.29
Chief of Police	230	\$ 74,691.21	\$ 95,231.29
Director of Finance & Administration	250	\$ 87,119.82	\$ 111,077.77
Deputy Executive Director	260	\$ 94,089.40	\$ 119,963.99
Executive Director	270	\$ 139,374.19	\$ 184,768.42

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
PAY RANGE EFFECTIVE 10/01/2021**

Maximum

\$	42,568.89
\$	49,652.35
\$	49,652.35
\$	53,624.54
\$	53,624.54
\$	57,914.51
\$	57,914.51
\$	57,914.51
\$	62,547.66
\$	62,547.66
\$	62,547.66
\$	67,551.48
\$	67,551.48
\$	67,551.48
\$	72,955.60
\$	72,955.60
\$	78,792.05
\$	78,792.05
\$	78,792.05
\$	85,095.41
\$	85,095.41
\$	99,255.28
\$	99,255.28
\$	99,255.28
\$	99,255.28
\$	107,195.71
\$	107,195.71
\$	115,771.37
\$	115,771.37
\$	135,035.72
\$	145,838.58
\$	230,162.65

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
FY 2022 OPERATING AND CAPITAL BUDGET  
CAPITAL DEVELOPMENT PROGRAM**

<u>Description</u>	<u>FAA Funds</u>	<u>FDOT Funds</u>	<u>FEMA Funds</u>	<u>SERT Funds</u>	<u>CARES Act</u>	<u>Triumph Funds</u>	<u>Authority Funds</u>	<u>Total Cost</u>
Environmental Mitigation	\$ 129,308				\$ 14,367		\$ 280,892	\$ 424,567
Hurricane Mitigation							\$ 1,427,661	\$ 1,427,661
East Escalator Installation					\$ 500,000			\$ 500,000
Vehicle Parking Expansion - Design							\$ 145,000	\$ 145,000
Vehicle Parking Expansion - Construction		\$ 900,575					\$ 900,575	\$ 1,801,150
North Concourse Expansion - Construction		\$ 620,042			\$ 470,244		\$ 620,042	\$ 1,710,328
Chiller					\$ 810,000			\$ 810,000
Air Handler					\$ 460,000			\$ 460,000
HVAC Sanitizing System					\$ 100,000			\$ 100,000
Outbound Baggage - Construction	\$ 3,776,408	\$ 265,356			\$ 1,400,000		\$ 265,356	\$ 5,707,120
Environmental Assessment	\$ 450,000						\$ 50,000	\$ 500,000
Economic Development Projects		\$ 1,000,000			\$ 2,000,000	\$ 5,000,000	\$ 2,000,000	\$ 10,000,000
	<u>\$ 4,355,716</u>	<u>\$ 2,785,973</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 5,754,611</u>	<u>\$ 5,000,000</u>	<u>\$ 5,689,526</u>	<u>\$ 23,585,826</u>
<u>Projects Postponed Pending Future Funding:</u>								
Crosswind Runway - Design	\$ 908,000	\$ 1,216,500					\$ 1,216,500	\$ 3,341,000
Crosswind Runway - Construction	\$ 14,000,000	\$ 10,000,000				\$ 15,600,000	\$ 1,400,000	\$ 41,000,000
Screening Checkpoint - Design	\$ 621,900	\$ 34,550					\$ 34,550	\$ 691,000
Storm Damage Repairs - FEMA			\$ 3,993,750	\$ 665,625	\$ 665,625		\$ 665,625	\$ 5,990,625
	<u>\$ 14,621,900</u>	<u>\$ 10,034,550</u>	<u>\$ 3,993,750</u>	<u>\$ 665,625</u>	<u>\$ 665,625</u>	<u>\$ 15,600,000</u>	<u>\$ 2,100,175</u>	<u>\$ 47,681,625</u>

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
FY 2022 OPERATING AND CAPITAL BUDGET  
CAPITAL EQUIPMENT PROGRAM**

<u>Description</u>	<u>Department</u>	<u>New or Replacement</u>	<u>Quantity</u>	<u>Price Each</u>	<u>FAA Grants</u>	<u>Other Funds</u>	<u>CARES Act</u>	<u>Authority Funds</u>	<u>Total Cost</u>
Ice Machine	ARFF	New	1	\$ 3,000	\$ -	\$ -	\$ -	\$ 3,000	\$ 3,000
Firefighter Personal Protective Equipment (ongoing replacement program)	ARFF	Replacement	2	\$ 1,760	\$ -	\$ -	\$ -	\$ 3,520	\$ 3,520
SCBA Units (ongoing replacement program)	ARFF	Replacement	2	\$ 8,226	\$ -	\$ -	\$ -	\$ 16,452	\$ 16,452
Washer/Extractor	ARFF	New	1	\$ 8,000	\$ -	\$ 6,000	\$ -	\$ 2,000	\$ 8,000
ARFF Truck with Equipment	ARFF	New	1	\$ 721,594	\$ 721,594	\$ -	\$ -	\$ -	\$ 721,594
Supercrew Truck	Police	Replacement	1	\$ 38,000	\$ -	\$ -	\$ -	\$ 38,000	\$ 38,000
Electric Cart	Police	New	1	\$ 9,200	\$ -	\$ -	\$ -	\$ 9,200	\$ 9,200
Dispatch Console Station Equipment	Police	Replacement	1	\$ 90,600	\$ -	\$ -	\$ 90,600	\$ -	\$ 90,600
Speed Sign w/ solar charging	Police	New	1	\$ 6,200	\$ -	\$ -	\$ -	\$ 6,200	\$ 6,200
Hand Held Speed Detection Device	Police	New	1	\$ 2,450	\$ -	\$ -	\$ -	\$ 2,450	\$ 2,450
Office Furniture	Admin	New	1	\$ 5,000	\$ -	\$ -	\$ -	\$ 5,000	\$ 5,000
Camera Replacement Program	Operations	Replacement	1	\$ 15,000	\$ -	\$ -	\$ -	\$ 15,000	\$ 15,000
Bottle Filling Station for Terminal Concourse	Operations	New	1	\$ 1,600	\$ -	\$ -	\$ -	\$ 1,600	\$ 1,600
Flashing Crosswalk Signs	Operations	New	3	\$ 2,867	\$ -	\$ -	\$ -	\$ 8,600	\$ 8,600
Streaming Camera Package	Operations	New	1	\$ 4,000	\$ -	\$ -	\$ -	\$ 4,000	\$ 4,000
Computer Server	Operations	Replacement	1	\$ 40,000	\$ -	\$ -	\$ -	\$ 40,000	\$ 40,000
Thermoplastic Surface Signs	Maintenance	New	14	\$ 6,500	\$ -	\$ -	\$ -	\$ 91,000	\$ 91,000
<b>Total</b>					<u>\$ 721,594</u>	<u>\$ 6,000</u>	<u>\$ 90,600</u>	<u>\$ 246,022</u>	<u>\$ 1,064,216</u>