

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT**  
**FY 2027 OPERATING AND CAPITAL BUDGET**  
**COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

| <b><u>Operating Revenues</u></b>                         | <b>FY27 Proposed<br/>Budget</b> | <b>FY26 Approved<br/>Budget</b> | <b>FY25 Approved<br/>Budget</b> |
|----------------------------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| <b>Airlines</b>                                          |                                 |                                 |                                 |
| Airline Landing Fees (before Settlement)                 | \$ 5,568,933                    | \$ 5,407,335                    | \$ 4,051,972                    |
| Cargo Airline Landing Fees                               | 3,500                           | 12,000                          | 12,000                          |
| Terminal Rentals (before Settlement)                     | 4,904,414                       | 4,629,890                       | 3,596,209                       |
| Airline Space Use Rental                                 | 21,238                          | -                               | -                               |
| Total Airline Revenue                                    | \$ 10,498,085                   | \$ 10,049,225                   | \$ 7,660,181                    |
| <b>Car Rentals</b>                                       |                                 |                                 |                                 |
| Concession Fee                                           | \$ 5,475,000                    | \$ 5,100,000                    | \$ 5,424,252                    |
| Customer Facility Charge                                 | 1,668,034                       | 1,643,855                       | 1,573,898                       |
| Total Car Rental                                         | \$ 7,143,034                    | \$ 6,743,855                    | \$ 6,998,150                    |
| <b>Terminal Complex</b>                                  |                                 |                                 |                                 |
| Parking                                                  | \$ 6,287,020                    | \$ 6,445,500                    | \$ 5,197,723                    |
| Ground Transportation Fees                               | 744,228                         | 656,706                         | 602,847                         |
| Advertising Concession                                   | 125,000                         | 95,000                          | 80,000                          |
| Retail Merchandise Concession                            | 408,310                         | 350,344                         | 329,347                         |
| Food & Beverage Concession                               | 939,236                         | 776,516                         | 690,609                         |
| Terminal Rental Revenue                                  | 259,728                         | 274,836                         | 250,906                         |
| Total Terminal Complex Revenues                          | \$ 8,763,523                    | \$ 8,598,902                    | \$ 7,151,433                    |
| <b>General Aviation</b>                                  |                                 |                                 |                                 |
| Fixed Base Operator Rents                                | \$ 733,556                      | \$ 728,388                      | \$ 707,366                      |
| Fuel Flowage Fees                                        | 275,000                         | 300,000                         | 250,000                         |
| Hangar Rentals                                           | 499,401                         | 482,590                         | 472,371                         |
| Total General Aviation Revenue                           | \$ 1,507,957                    | \$ 1,510,978                    | \$ 1,429,737                    |
| <b>Other Revenue</b>                                     |                                 |                                 |                                 |
| Other Tenants/Miscellaneous                              | \$ 64,073                       | \$ 66,913                       | \$ 78,415                       |
| Interest Income                                          | 675,000                         | 715,000                         | 715,000                         |
| Fuel Farm                                                | 139,714                         | 139,714                         | 139,714                         |
| Cargo Building                                           | 31,370                          | 31,370                          | 30,100                          |
| Total Other Revenue                                      | \$ 910,157                      | \$ 952,997                      | \$ 963,230                      |
| <b>Total Operating Revenues<br/>(*before Settlement)</b> | <b>\$ 28,822,756</b>            | <b>\$ 27,855,957</b>            | <b>\$ 24,202,731</b>            |

| <b><u>Operating Expenses</u></b> | <b>FY27 Proposed<br/>Budget</b> | <b>FY26 Approved<br/>Budget</b> | <b>FY25 Approved<br/>Budget</b> |
|----------------------------------|---------------------------------|---------------------------------|---------------------------------|
| <b>Personnel Expense</b>         |                                 |                                 |                                 |
| Salaries and Wages               | \$ 6,226,909                    | \$ 5,786,990                    | \$ 5,599,119                    |
| Overtime                         | 126,911                         | 122,801                         | 131,905                         |
| FICA Contributions               | 477,941                         | 443,399                         | 430,872                         |
| Group Insurance                  | 1,449,005                       | 1,288,891                       | 1,024,886                       |
| Retirement                       | 614,805                         | 571,475                         | 549,115                         |
| Worker's Compensation Insurance  | 215,000                         | 200,000                         | 180,411                         |
| Other Personnel Expense          | 38,750                          | 43,000                          | 43,000                          |
| Total Personnel Expense          | \$ 9,149,321                    | \$ 8,456,556                    | \$ 7,959,307                    |

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**General Operating Expenses**

|                                                                                          |                             |                             |                             |
|------------------------------------------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|
| Airfield and Grounds                                                                     | \$ 195,553                  | \$ 187,950                  | \$ 207,100                  |
| Bad Debt Expense                                                                         | 92,000                      | 83,000                      | 82,000                      |
| Bank Charges                                                                             | 2,000                       | 2,000                       | 2,000                       |
| Business Meetings and Events                                                             | 9,000                       | 11,500                      | 8,000                       |
| Computer Services                                                                        | 319,326                     | 285,110                     | 272,983                     |
| Computer Supplies and Software                                                           | 41,100                      | 65,640                      | 48,000                      |
| Dues, Licenses, Publications, Training                                                   | 110,970                     | 108,885                     | 109,890                     |
| Elevator and Escalator Services                                                          | 60,480                      | 60,000                      | 60,000                      |
| Financial Consulting Services                                                            | 83,716                      | 82,111                      | 80,582                      |
| Insurance - Building and Contents                                                        | 269,832                     | 302,771                     | 245,986                     |
| Insurance - Liability                                                                    | 198,433                     | 186,907                     | 164,422                     |
| Janitorial Service and Supplies                                                          | 1,557,228                   | 1,506,283                   | 1,456,400                   |
| Legal Services                                                                           | 100,000                     | 100,000                     | 75,000                      |
| Loading Bridge Contract and Parts                                                        | 435,021                     | 400,356                     | 373,531                     |
| Machinery and Equipment                                                                  | 46,050                      | 45,300                      | 45,300                      |
| Capital Items < \$5,000                                                                  | 99,213                      | 124,418                     | 55,750                      |
| Marketing and Advertising                                                                | 310,000                     | 310,000                     | 300,000                     |
| Miscellaneous Supplies                                                                   | 9,900                       | 9,225                       | 6,480                       |
| Office Services and Supplies                                                             | 31,950                      | 31,202                      | 30,990                      |
| Parking Lot Management                                                                   | 812,377                     | 708,802                     | 619,280                     |
| Professional Services                                                                    | 400,000                     | 300,000                     | 300,000                     |
| Radio Equipment                                                                          | 35,880                      | 31,418                      | 32,904                      |
| Safety and Security                                                                      | 46,950                      | 46,800                      | 46,500                      |
| Small Tools and Equipment                                                                | 13,120                      | 15,665                      | 11,400                      |
| Terminal / Facility Services and Supplies                                                | 354,208                     | 327,950                     | 312,400                     |
| Travel and Conferences                                                                   | 51,287                      | 49,530                      | 47,590                      |
| Uniforms                                                                                 | 30,800                      | 30,600                      | 29,500                      |
| Utilities - Electricity                                                                  | 797,400                     | 893,933                     | 907,625                     |
| Utilities - Telephone                                                                    | 63,897                      | 59,325                      | 56,925                      |
| Utilities - Water and Sewer                                                              | 238,590                     | 243,784                     | 243,784                     |
| Vehicles, Oil, Tires, Fuel                                                               | 109,950                     | 101,000                     | 96,000                      |
| Total General Operating Expenses                                                         | <u>\$ 6,926,232</u>         | <u>\$ 6,711,464</u>         | <u>\$ 6,328,323</u>         |
| <b>Total Operating Expenses</b>                                                          | <b><u>\$ 16,075,553</u></b> | <b><u>\$ 15,168,021</u></b> | <b><u>\$ 14,287,630</u></b> |
| <b>Excess Operating Revenues<br/>(Expenses) After Settlement and<br/>Revenue Sharing</b> | <b><u>\$ 12,747,203</u></b> | <b><u>\$ 12,687,937</u></b> | <b><u>\$ 9,915,101</u></b>  |