

NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT
FY 2024 OPERATING AND CAPITAL BUDGET
COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES

<u>Operating Revenues</u>	<u>FY24 Approved Budget</u>	<u>FY23 Approved Budget</u>	<u>FY22 Approved Budget</u>
Airlines			
Airline Landing Fees	\$ 4,121,547	\$ 3,673,586	\$ 2,627,752
Cargo Airline Landing Fees	12,000	10,500	14,500
Terminal Rentals & Common Use	3,179,467	2,858,588	2,742,557
Total Airline Revenue	\$ 7,313,014	\$ 6,542,674	\$ 5,384,809
Car Rentals			
Concession Fee	\$ 4,823,546	\$ 4,500,000	\$ 3,200,000
Customer Facility Charge	1,561,734	1,558,016	1,526,881
Total Car Rental	\$ 6,385,280	\$ 6,058,016	\$ 4,726,881
Terminal Complex			
Parking	\$ 4,642,999	\$ 3,690,000	\$ 2,995,000
Ground Transportation Fees	456,428	130,000	94,500
Advertising Concession	84,000	60,000	75,000
Retail Merchandise Concession	237,588	145,000	115,000
Food & Beverage Concession	560,760	475,000	483,750
Terminal Rental Revenue	233,276	193,701	192,263
Total Terminal Complex Revenues	\$ 6,215,051	\$ 4,693,701	\$ 3,955,513
General Aviation			
Fixed Base Operator Rents	\$ 644,943	\$ 472,604	\$ 433,066
Fuel Flowage Fees	100,000	120,000	75,000
Hangar Rentals	454,720	438,500	406,480
Total General Aviation Revenue	\$ 1,199,663	\$ 1,031,104	\$ 914,545
Other Revenue			
Other Tenants/Miscellaneous	\$ 75,385	\$ 99,360	\$ 34,513
Interest Income	575,000	3,000	4,869
Fuel Farm	139,714	139,714	139,714
Cargo Building	29,398	56,950	54,156
Total Other Revenue	\$ 819,497	\$ 299,024	\$ 233,253
Total Operating Revenues	\$ 21,932,505	\$ 18,624,519	\$ 15,215,002
<u>Operating Expenses</u>			
Personnel Expense			
Salaries and Wages	4,885,601	\$ 4,306,713	3,856,141
Overtime	118,512	110,244	106,346
FICA Contributions	377,328	332,991	298,717
Group Insurance	971,360	832,412	764,875
Retirement	484,186	438,672	393,410
Worker's Compensation Insurance	146,738	136,500	130,000
Other Personnel Expense	42,500	42,500	37,500
Total Personnel Expense	\$ 7,026,225	\$ 6,200,032	\$ 5,586,988

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	FY24 Approved Budget	FY23 Approved Budget	FY22 Approved Budget
General Operating Expenses			
Airfield and Grounds	166,060	\$ 136,200	133,200
Bank Charges	71,750	64,500	60,500
Bad Debt Expense	2,000	2,000	2,000
Business Meetings and Events	8,000	9,500	7,000
Computer Services	310,100	315,902	190,752
Computer Supplies and Software	46,000	49,650	42,950
Dues, Licenses, Publications, Training	107,700	100,255	83,985
Elevator and Escalator Services	55,000	55,000	55,000
Financial Consulting Services	165,000	76,296	65,285
Insurance - Building and Contents	242,291	180,722	144,292
Insurance - Liability	136,716	122,546	110,750
Janitorial Service and Supplies	1,282,132	1,128,698	875,328
Legal Services	75,000	60,000	60,000
Loading Bridge Contract and Parts	360,525	352,207	440,000
Machinery and Equipment	38,500	38,500	28,500
Capital Items < \$5,000	82,620	-	-
Marketing and Advertising	300,000	300,000	300,000
Miscellaneous Supplies	6,700	6,600	5,850
Office Services and Supplies	30,417	29,360	29,000
Parking Lot Management	567,544	621,052	570,212
Professional Services	300,000	301,000	269,000
Radio Equipment	32,800	10,000	12,204
Safety and Security	45,500	38,500	32,500
Small Tools and Equipment	12,400	12,900	11,600
Terminal / Facility Services and Supplies	277,500	286,200	263,000
Travel and Conferences	46,560	37,200	28,210
Uniforms	34,200	18,100	18,100
Utilities - Electricity	933,807	848,915	707,429
Utilities - Telephone	47,400	46,000	40,593
Utilities - Water and Sewer	246,783	244,556	212,657
Vehicles, Oil, Tires, Fuel	96,000	98,000	73,000
Total General Operating Expenses	<u>\$ 6,127,005</u>	<u>\$ 5,590,359</u>	<u>\$ 4,872,897</u>
Total Operating Expenses	<u>\$ 13,153,230</u>	<u>\$ 11,790,391</u>	<u>\$ 10,459,885</u>
Excess Operating Revenues (Expenses) Before Settlement and Revenue Sharing	<u>\$ 8,779,275</u>	<u>\$ 6,834,128</u>	<u>\$ 4,755,116</u>

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT
FY 2024 OPERATING AND CAPITAL BUDGET
STAFFING LEVELS**

Description	FY 2024 Approved Budget	FY 2023 Approved Budget	FY 2022 Approved Budget
Executive Director	1	1	1
Deputy Executive Director	1	1	1
Director of Finance & Administration	1	1	1
Director of Airport Development	1	0	0
Airport Planner/Special Projects	0	0	1
Manager of Finance & Administration	1	1	1
Manager of Procurement/Contracts	1	1	1
Accountant I	0	1	1
Accountant II	1	0	0
Accounting Administrator	1	1	0
Executive Assistant	1	1	1
Systems Administrator - IT	1	1	1
Systems Technician - IT	1	1	1
Operations Supervisor	1	1	1
Operations Agent	5	3	3
Operations Representative (8 PTE = 4 FTE)	4	0	0
Passenger Information Specialist	2	2	0
Chief of Police	1	1	1
Deputy Chief of Police	1	1	1
Police Lieutenant	1	1	1
Police Sergeant	2	2	2
Police Officer	12	12	12
Police Administrative Clerk	1	1	1
Airport Operations Center Supervisor	1	1	1
Airport Operations Center Specialist	5	5	4
Airport Operations Center Technician	1	1	1
Fire Chief	1	1	1
Deputy Fire Chief	1	1	1
Fire Captain - Training	1	1	1
ARFF Lieutenant	3	3	3
ARFF Firefighter	9	9	9
Maintenance Manager	1	1	1
Assistant Maintenance Manager	1	1	1
Maintenance Administrative Clerk	1	1	1
Maintenance Worker I	7	6	7
Maintenance Worker II	3	4	4
Maintenance III	2	2	2
Maintenance Lead	1	0	0
Airport Electrician	1	1	0
Seasonal Maintenance Workers (2 PTE = 1 FTE)	1	1	1
Totals	81	73	70

NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT
PAY RANGE EFFECTIVE 10/01/2023

<u>Position Title</u>	<u>Grade</u>	<u>Minimum</u>	<u>Midpoint</u>	<u>Maximum</u>
Maintenance Worker I	100	\$ 31,200.00	\$ 40,119.46	\$ 51,401.93
Passenger Information Specialist	100	\$ 31,200.00	\$ 40,119.46	\$ 51,401.93
Administrative Clerk	120	\$ 32,033.78	\$ 46,795.34	\$ 59,955.22
Airport Operations Center Specialist	120	\$ 32,033.78	\$ 46,795.34	\$ 59,955.22
Accountant I	130	\$ 34,596.48	\$ 50,538.96	\$ 64,751.63
Maintenance Worker II	130	\$ 34,596.48	\$ 50,538.96	\$ 64,751.63
Firefighter	140	\$ 37,364.19	\$ 54,582.09	\$ 69,931.77
AOC Technician	140	\$ 37,364.19	\$ 54,582.09	\$ 69,931.77
Operations Agent	140	\$ 37,364.19	\$ 54,582.09	\$ 69,931.77
Administrative Coordinator	150	\$ 40,353.33	\$ 58,948.65	\$ 75,526.30
Executive Assistant	150	\$ 40,353.33	\$ 58,948.65	\$ 75,526.30
Police Officer	150	\$ 40,353.33	\$ 58,948.65	\$ 75,526.30
Accountant II	150	\$ 40,353.33	\$ 58,948.65	\$ 75,526.30
Airport Operations Center Supervisor	160	\$ 43,581.60	\$ 63,664.55	\$ 81,568.42
Maintenance Worker III	160	\$ 43,581.60	\$ 63,664.55	\$ 81,568.42
Airport Electrician	160	\$ 43,581.60	\$ 63,664.55	\$ 81,568.42
Systems Technician	160	\$ 43,581.60	\$ 63,664.55	\$ 81,568.42
Maintenance Worker Lead	170	\$ 47,068.13	\$ 68,757.71	\$ 88,093.89
Operations Supervisor	170	\$ 47,068.13	\$ 68,757.71	\$ 88,093.89
Police Sergeant	170	\$ 47,068.13	\$ 68,757.71	\$ 88,093.89
Fire Lieutenant	180	\$ 50,833.58	\$ 74,258.33	\$ 95,141.40
Systems Administrator	180	\$ 50,833.58	\$ 74,258.33	\$ 95,141.40
Procurement & Contracts Manager	190	\$ 54,900.26	\$ 80,198.99	\$ 102,752.71
Police Lieutenant	190	\$ 54,900.26	\$ 80,198.99	\$ 102,752.71
Fire Captain - Training	190	\$ 54,900.26	\$ 80,198.99	\$ 102,752.71
Accounting Administrator	190	\$ 54,900.26	\$ 80,198.99	\$ 102,752.71
Assistant Maintenance Manager	200	\$ 59,467.96	\$ 86,871.55	\$ 111,301.73
Deputy Fire Chief	210	\$ 64,035.66	\$ 93,544.10	\$ 119,850.75
Deputy Chief of Police	210	\$ 64,035.66	\$ 93,544.10	\$ 119,850.75
Maintenance Manager	220	\$ 69,158.52	\$ 101,027.63	\$ 129,438.82
Manager of Finance & Administration	220	\$ 69,158.52	\$ 101,027.63	\$ 129,438.82
Fire Chief	230	\$ 74,691.21	\$ 109,109.85	\$ 139,793.93
Chief of Police	230	\$ 74,691.21	\$ 109,109.85	\$ 139,793.93
Director of Airport Development	250	\$ 87,119.82	\$ 127,265.72	\$ 163,055.64
Director of Finance & Administration	250	\$ 87,119.82	\$ 127,265.72	\$ 163,055.64
Deputy Executive Director	260	\$ 94,089.40	\$ 137,446.98	\$ 176,100.08
Executive Director	270	\$ 139,374.19	\$ 212,132.15	\$ 277,921.40

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT
FY 2024 OPERATING AND CAPITAL BUDGET
CAPITAL PROJECTS and EQUIPMENT**

CAPITAL PROJECTS

Description	FAA Grants	FDOT Grants	COVID-19		CFC Funds	Airport Funds	Total Cost
			Grants	Other Funds			
Environmental Mitigation	\$ 129,308	\$ -	\$ -	\$ -	\$ -	\$ 295,259	\$ 424,567
East Escalator Installation	\$ 810,000	\$ -	\$ -	\$ -	\$ -	\$ 90,000	\$ 900,000
Passenger Boarding Bridges	\$ -	\$ -	\$ 3,032,550	\$ -	\$ -	\$ -	\$ 3,032,550
Taxilane Tie-In	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000	\$ 400,000
Hangars (small & medium) - Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800,000	\$ 800,000
Environmental Assessment	\$ 450,000	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 500,000
Stormwater Master Plan	\$ 450,000	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 500,000
Rental Car Facility Relocation - Design	\$ -	\$ -	\$ -	\$ -	\$ 500,000	\$ -	\$ 500,000
Terminal Loop Road Improvement (NE Corner)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300,000	\$ 300,000
Economic Development Project - Premier Aviation	\$ -	\$ -	\$ 500,000	\$ -	\$ -	\$ -	\$ 500,000
Economic Development Project	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000,000	\$ 1,000,000
	<u>\$ 1,839,308</u>	<u>\$ -</u>	<u>\$ 3,532,550</u>	<u>\$ -</u>	<u>\$ 500,000</u>	<u>\$ 2,985,259</u>	<u>\$ 8,857,117</u>

CAPITAL EQUIPMENT

Description	Department	New or Replacement	Quantity	Price Each	FAA Grants	FDOT Grants	COVID-19		CFC Funds	Airport Funds	Total Cost
							Grants	Other Funds			
LED Streetlights	Maintenance	Replacement	1	\$ 41,000	\$ -	\$ -	\$ -	\$ -	\$ 25,000	\$ 16,000	\$ 41,000
LED Lighting - Terminal Building	Maintenance	Replacement	1	\$ 28,000	\$ -	\$ -	\$ 28,000	\$ -	\$ -	\$ -	\$ 28,000
Compact Excavator	Maintenance	Replacement	1	\$ 92,000	\$ -	\$ 46,000	\$ -	\$ -	\$ -	\$ 46,000	\$ 92,000
Hot Water Heater	Maintenance	Replacement	2	\$ 12,000	\$ -	\$ -	\$ 24,000	\$ -	\$ -	\$ -	\$ 24,000
One-Second Transfer Switch Repair/Batteries	Maintenance	Replacement	1	\$ 110,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 110,000	\$ 110,000
Terminal Security Doors	Maintenance	Replacement	8	\$ 2,750	\$ -	\$ -	\$ 22,000	\$ -	\$ -	\$ -	\$ 22,000
Pickup Truck*	Maintenance	Replacement	1	\$ 38,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 38,000	\$ 38,000
15' Rotary Batwing Mower**	Maintenance	Replacement	2	\$ 25,550	\$ -	\$ 25,550	\$ -	\$ -	\$ -	\$ 25,550	\$ 51,100
72" Zero Turn Mower**	Maintenance	Replacement	3	\$ 13,500	\$ -	\$ 20,250	\$ -	\$ -	\$ -	\$ 20,250	\$ 40,500
8' Rotary Mower*	Maintenance	Replacement	1	\$ 10,500	\$ -	\$ 5,250	\$ -	\$ -	\$ -	\$ 5,250	\$ 10,500
Tractor*	Maintenance	Replacement	1	\$ 92,500	\$ -	\$ 46,250	\$ -	\$ -	\$ -	\$ 46,250	\$ 92,500
Surge Protection for Parking Lots	Operations	New	1	\$ 35,000	\$ -	\$ -	\$ -	\$ -	\$ 3,500	\$ 31,500	\$ 35,000
Fuel Pump	Operations	Replacement	10	\$ 9,500	\$ -	\$ -	\$ -	\$ -	\$ 57,000	\$ 38,000	\$ 95,000
All Terrain Vehicle	Operations	New	1	\$ 16,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,000	\$ 16,000
Vehicle Wrap (Shuttles, Bus)	Operations	New	1	\$ 19,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 19,000	\$ 19,000
Boardroom A/V System	Operations	Replacement	1	\$ 135,000	\$ -	\$ -	\$ 135,000	\$ -	\$ -	\$ -	\$ 135,000
Flight Information Display System	Operations	Replacement	1	\$ 17,700	\$ -	\$ -	\$ 17,700	\$ -	\$ -	\$ -	\$ 17,700
15 Person Passenger Shuttle	Operations	New	2	\$ 29,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 59,600	\$ 59,600
Safety Management System (SMS)	Operations	New	1	\$ 138,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 138,000	\$ 138,000
Aircraft Air Stairs*	Operations	New	1	\$ 257,000	\$ -	\$ 128,500	\$ -	\$ -	\$ -	\$ 128,500	\$ 257,000
ATCT Tower Radio*	Operations	Replacement	1	\$ 450,000	\$ 405,000	\$ -	\$ -	\$ -	\$ -	\$ 45,000	\$ 450,000
Common Use System*	Operations	New	1	\$ 83,000	\$ -	\$ -	\$ 83,000	\$ -	\$ -	\$ -	\$ 83,000
Badging Printer	Police	Replacement	1	\$ 6,700	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,700	\$ 6,700
Fiber for County Communication Link	Police	New	1	\$ 95,000	\$ -	\$ -	\$ -	\$ 85,000	\$ -	\$ 10,000	\$ 95,000
Radar Speed Sign	Police	Replacement	1	\$ 6,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,500	\$ 6,500
Portable Changeable Message Sign	Police	New	2	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ 40,000
Total					<u>\$ 405,000</u>	<u>\$ 271,800</u>	<u>\$ 309,700</u>	<u>\$ 85,000</u>	<u>\$ 85,500</u>	<u>\$ 846,100</u>	<u>\$ 2,003,100</u>
Total - All Capital Projects and Equipment					<u>\$ 2,244,308</u>	<u>\$ 271,800</u>	<u>\$ 3,842,250</u>	<u>\$ 85,000</u>	<u>\$ 585,500</u>	<u>\$ 3,831,359</u>	<u>\$ 10,860,217</u>

* Carryover items from FY23 that were not purchased due to funding and/or product availability.

** Carryover items from FY23 that were not purchased due to funding and/or product availability and include quantity change.