

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT**  
**FY 2023 OPERATING AND CAPITAL BUDGET**  
**COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

<b><u>Operating Revenues</u></b>	<b><u>FY21 Approved Budget</u></b>	<b><u>FY22 Approved Budget</u></b>
<b>Airlines</b>		
Airline Landing Fees	\$ 2,301,696	\$ 2,627,752
Cargo Airline Landing Fees	12,591	14,500
Terminal Rentals & Common Use	<u>2,440,533</u>	<u>2,742,557</u>
Total Airline Revenue	<u>\$ 4,754,820</u>	<u>\$ 5,384,809</u>
<b>Car Rentals</b>		
Concession Fee	\$ 2,078,032	\$ 3,200,000
Customer Facility Charge	<u>1,514,071</u>	<u>1,526,881</u>
Total Car Rental	<u>\$ 3,592,103</u>	<u>\$ 4,726,881</u>
<b>Terminal Complex</b>		
Parking	\$ 2,083,926	\$ 2,995,000
Ground Transportation Fees	62,203	94,500
Advertising Concession	75,000	75,000
Retail Merchandise Concession	66,692	115,000
Food & Beverage Concession	238,222	483,750
Terminal Rental Revenue	<u>190,480</u>	<u>192,263</u>
Total Terminal Complex Revenues	<u>\$ 2,716,523</u>	<u>\$ 3,955,513</u>
<b>General Aviation</b>		
Fixed Base Operator Rents	\$ 351,071	\$ 433,066
Fuel Flowage Fees	55,862	75,000
Hangar Rentals	<u>402,287</u>	<u>406,480</u>
Total General Aviation Revenue	<u>\$ 809,220</u>	<u>\$ 914,545</u>
<b>Other Revenue</b>		
Other Tenants/Miscellaneous	\$ 47,759	\$ 34,513
Interest Income	5,860	4,869
Fuel Farm	139,714	139,714
Cargo Building	<u>28,284</u>	<u>54,156</u>
Total Other Revenue	<u>\$ 221,617</u>	<u>\$ 233,253</u>
<b>Total Operating Revenues</b>	<b><u>\$ 12,094,282</u></b>	<b><u>\$ 15,215,002</u></b>
<b><u>Operating Expenses</u></b>		
<b>Personnel Expense</b>		
Salaries and Wages	3,418,071	3,856,141
Overtime	96,528	106,346
FICA Contributions	264,810	298,717
Group Insurance	595,020	764,875
Retirement	349,156	393,410
Worker's Compensation Insurance	103,481	130,000
Other Personnel Expense	<u>33,535</u>	<u>37,500</u>

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
FY 2023 OPERATING AND CAPITAL BUDGET  
COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

Total Personnel Expense	\$	4,860,601	\$	5,586,988
-------------------------	----	-----------	----	-----------

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT**  
**FY 2023 OPERATING AND CAPITAL BUDGET**  
**COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

	<b>FY21 Approved Budget</b>	<b>FY22 Approved Budget</b>
<b>General Operating Expenses</b>		
Airfield and Grounds	147,300	133,200
Bank Charges	59,500	60,500
Bad Debt Expense	2,000	2,000
Business Meetings and Events	7,000	7,000
Computer Services	170,000	190,752
Computer Supplies and Software	42,450	42,950
Dues, Licenses, Publications, Training	95,480	83,985
Elevator and Escalator Services	50,000	55,000
Financial Consulting Services	64,300	65,285
Insurance - Building and Contents	119,086	144,292
Insurance - Liability	93,178	110,750
Janitorial Service and Supplies	748,181	875,328
Legal Services	60,000	60,000
Loading Bridge Contract and Parts	389,000	440,000
Machinery and Equipment	27,820	28,500
Marketing and Advertising	275,000	300,000
Miscellaneous Supplies	6,500	5,850
Office Services and Supplies	27,898	29,000
Parking Lot Management	431,055	570,212
Professional Services	268,000	269,000
Radio Equipment	10,216	12,204
Safety and Security	32,500	32,500
Small Tools and Equipment	11,600	11,600
Terminal / Facility Services and Supplies	212,617	263,000
Travel and Conferences	19,840	28,210
Uniforms	16,650	18,100
Utilities - Electricity	640,000	707,429
Utilities - Telephone	28,000	40,593
Utilities - Water and Sewer	216,000	212,657
Vehicles, Oil, Tires, Fuel	54,900	73,000
Total General Operating Expenses	<u>\$ 4,326,071</u>	<u>\$ 4,872,897</u>
<b>Total Operating Expenses</b>	<b><u>\$ 9,186,672</u></b>	<b><u>\$ 10,459,885</u></b>
<b>Excess Operating Revenues (Expenses) Before Settlement and Revenue Sharing</b>	<b><u>\$ 2,907,610</u></b>	<b><u>\$ 4,755,116</u></b>

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
 FY 2023 OPERATING AND CAPITAL BUDGET  
 COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

<u>FY23 Approved Budget</u>
\$ 3,673,586
10,500
<u>2,858,588</u>
<u>\$ 6,542,674</u>
\$ 4,500,000
<u>1,558,016</u>
<u>\$ 6,058,016</u>
\$ 3,690,000
130,000
60,000
145,000
475,000
<u>193,701</u>
<u>\$ 4,693,701</u>
\$ 472,604
120,000
<u>438,500</u>
<u>\$ 1,031,104</u>
\$ 99,360
3,000
139,714
<u>56,950</u>
<u>\$ 299,024</u>
<u><b>\$ 18,624,519</b></u>
\$ 4,306,713
110,244
332,991
832,412
438,672
136,500
<u>42,500</u>

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
FY 2023 OPERATING AND CAPITAL BUDGET  
COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

\$ 6,200,032

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT  
FY 2023 OPERATING AND CAPITAL BUDGET  
COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

<b>FY20 Approved Budget</b>	
\$	136,200
	64,500
	2,000
	9,500
	315,902
	49,650
	100,255
	55,000
	76,296
	180,722
	122,546
	1,128,698
	60,000
	352,207
	38,500
	300,000
	6,600
	29,360
	621,052
	301,000
	10,000
	38,500
	12,900
	286,200
	37,200
	18,100
	848,915
	46,000
	244,556
	98,000
	<hr/>
\$	5,590,359
	<hr/>
<b>\$</b>	<b>11,790,391</b>
	<hr/>
	<hr/>
<b>\$</b>	<b>6,834,128</b>